

christina **virzì**

Home

Executive Search at its best, when it comes to identifying the Leaders of Tomorrow, irrespective of gender, nationality, race or religion.

My clients are recognized market leaders headquartered primarily in Europe. I believe in new perspectives, bold solutions and transformative recruiting – especially in times of digitalization. I perform best with those clients, who put their top priority on the quality of their management and walk their talk.

For additional information do not hesitate to contact me under cv@christinavirzi.com or cv@christinavirzi.ch

Helping clients identify, place and retain the most qualified, gifted and talented candidates from all over the world for a lasting positive impact on company performance.

It is based on the following values:

- > Adhere to the highest professional standards
- > Give full commitment to clients' and candidates' needs and interests
- > Build and maintain trusting relationships with clients and candidates
- > Maintain a clear, independent perspective and voice my opinion
- > Think globally

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At a Glance

- 2004** BA (Hons) International Business and Management Studies, European Business School, London
- 2004 - 2010** Different positions at Peek & Cloppenburg KG in Düsseldorf, Berlin and Vienna
- 2012 - 2018** The Female Factor GmbH, Frankfurt, Managing Partner
- 2014 - 2018** thorborg&virzı GmbH, Frankfurt, Managing Partner
- 2015 - 2017** thorborg virzı & co, Zurich, Managing Partner
- 2018 -** Christina Virzı GmbH, Frankfurt, Founder & CEO
- 2021 -** Virzı & Co KMG, Zug, Founder & CEO

Christina Virzı

I am founder and CEO of Christina Virzı GmbH, which specializes in placing top executive positions with highly qualified international and exceptional management personnel. I work for both family businesses and listed companies primarily based in Germany, Switzerland, and Austria.

2021 I opened an office in Zug, Switzerland to better cater the needs of my international clients.

I enjoy an excellent reputation in the industry when it comes to identifying and placing the Leaders of Tomorrow, irrespective of gender, nationality, race or religion. Having lived and worked in Germany, Austria, Hungary, Mexico and the UK I am a truly international entrepreneur at heart.

After co-founding and heading The Female Factor, the renown executive search company for outstanding female talent in 2012 and thorborg&virzı GmbH in 2015, I decided to focus my experience and believes in my own top executive search boutique – Christina Virzı GmbH and Virzı & Co KMG.

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Scope of Business

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- > I advise international corporations as well as medium-sized and family-run enterprises in different industries on their leadership needs for non-executive board positions, executive board positions and the extended leadership team on a global scale.
 - > I serve as sparring partner and trusted advisor for supervisory and executive boards when it comes to find the best possible fit between their business needs, vision and culture and a candidate.
 - > Supported by a renowned corporation partner I provide Management diagnostics and Management developments to best identify my client's leadership needs and cater for the development of critical talent within the organization.
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Competitive Edge

Competitive Edge

- > My clients' interests are given the highest priority and my search approach is individually tailored to suit the needs of each client.
- > Being an entrepreneur at heart gives my searches an agile approach and guarantees a fresh view on the leadership needs in question.
- > Diversity is an inherent element of all searches I perform. I will always strive to find the best possible candidate, irrespective of gender, nationality, race or religion. I have a proven track record of placing highly diverse candidates, who enhance the performance of the executive and non-executive board substantially.
- > I draw my candidates from all over the world and maintain closely knit networks among opinion leaders as well as high potentials who will become tomorrow's decision makers.
- > I strongly believe in relationship consulting to maintain long-lasting networks with my candidates and clients. It is based on trust, respect and integrity.
- > All parties are treated with the utmost discretion.

My Approach to Executive Search Consulting

1. Problem Analysis and Proposed Solution

Successful executive search consulting requires a thorough analysis of the client's situation. This includes a solid understanding of the present market position, internal and external structures as well as company strategy of the forthcoming years. Before providing a proposal, I take the time to really understand my clients' needs. Only then I agree together with my client on how to approach the search, conduct a detailed job description, candidate profile and the relevant target companies. Together with my client, I define the specific scope and nature of my consulting engagement.

2. The Systematic Search

The systematic search represents the core of my consulting work. My independence provides a maximum degree of search potential. Thorough research and personal discussions with industry experts provide me with the necessary market information to identify qualified executives for the position to be filled.

Once the best qualified candidates have been identified, I conduct written reports of the candidates' vitae and assessments of potential fit to the position in question. These are then followed by personal meetings between the candidate, the client and myself. For confidentiality reasons, I offer to hold these meetings at my premises.

3. The Successful Completion

Once an agreement in principal has been reached, references with former superiors, peers and direct reports will be checked.

In addition, I offer a background and reutation check, including verification of academic degrees.

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Contact

Virzì & Co KMG

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